

Philip Chizek
Global Marketing & Sales
Fuel Cells & e-drive programs

S

T Technologies

Environmental Vision

“ In today’s world, solving environmental problems is an investment, not an expense.”

**William Clay Ford, Jr.
Chairman and CEO,
Ford Motor Company**

TH!NK Technologies

Role within Ford's Trustmark

**Global Center of Excellence for design &
development of electric drive vehicle
propulsion technology**

- Develop Fuel Cell programs for all Trustmark Brands
- Electric Drivetrain for Hybrids
- Support *TH!NK* Mobility battery driven products

TH!NK



powered by
TH!NK

www.think-technologies.com



Focus FCV
Hydrogen Fuel Cell



Focus FC5
Methanol Fuel Cell



P2000
Hydrogen Fuel Cell



USPS EV



Ranger EV

www.thinkmobility.com



TH!NK city
Electric Vehicle



TH!NK neighbor
Low Speed Vehicle



TH!NK bike
traveler
Folding Electric Bike



TH!NK bike
fun
Electric Bike

Ford Motor Company

Fuel Cell

An energy conversion device that electrochemically converts chemical energy into electrical energy.

Why Investigate Fuel Cells?

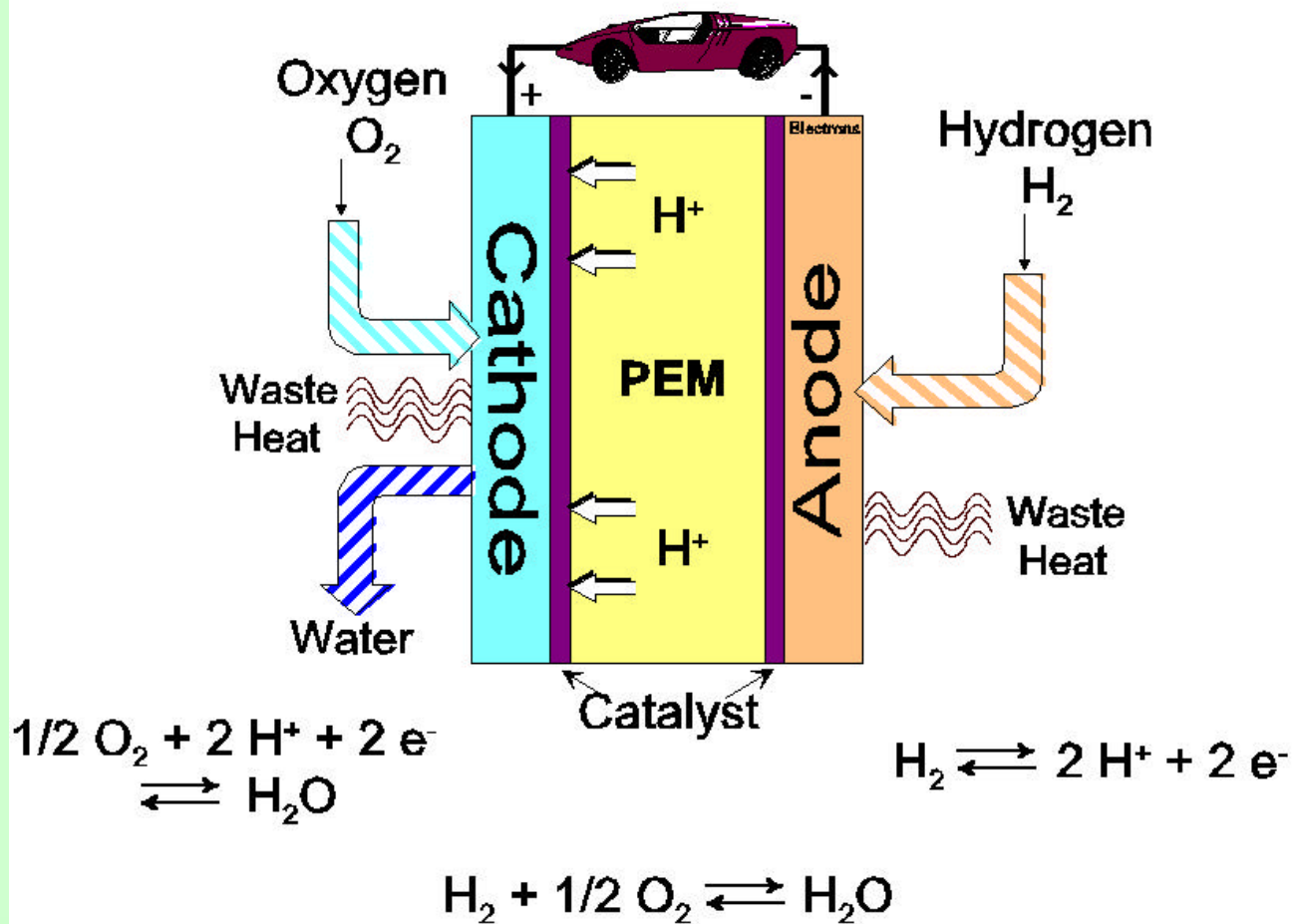
Fuel cells offer substantial benefits toward improving transportation's impact on health and environment.

Fuel Cell Vehicle Potential

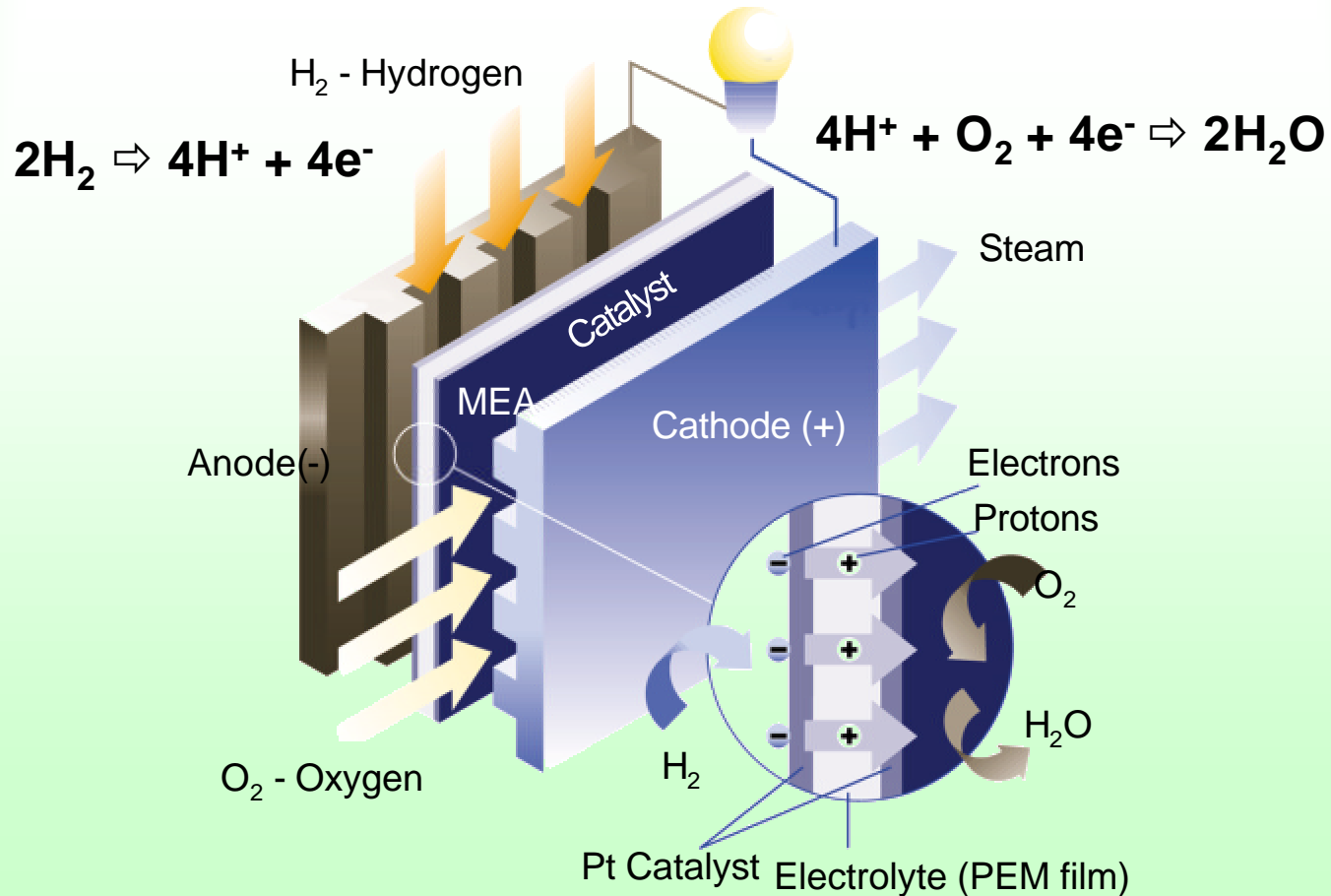
- **Zero emission vehicle**
- **2 - 3 times the fuel economy of conventional internal combustion engines (ICE)**
- **Comparable performance compared to ICE**
- **Sustainable Transportation**
- **Less dependence on imported oil**

*** using hydrogen fuel**

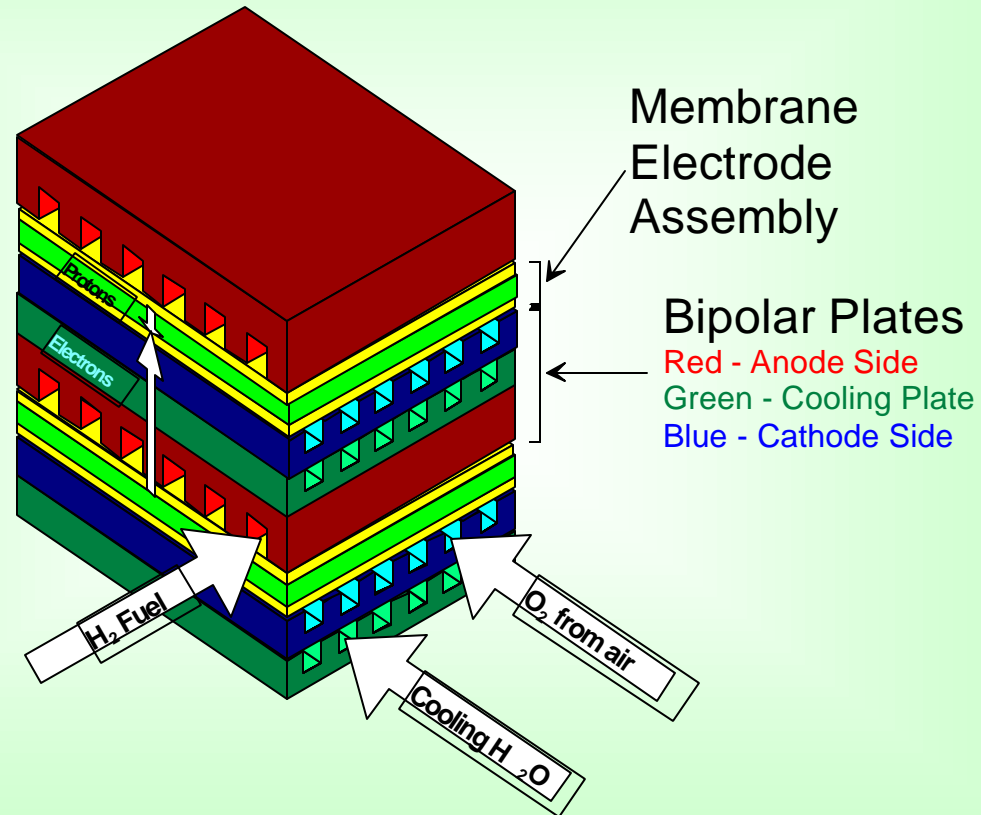
Operation of a PEM Fuel Cell



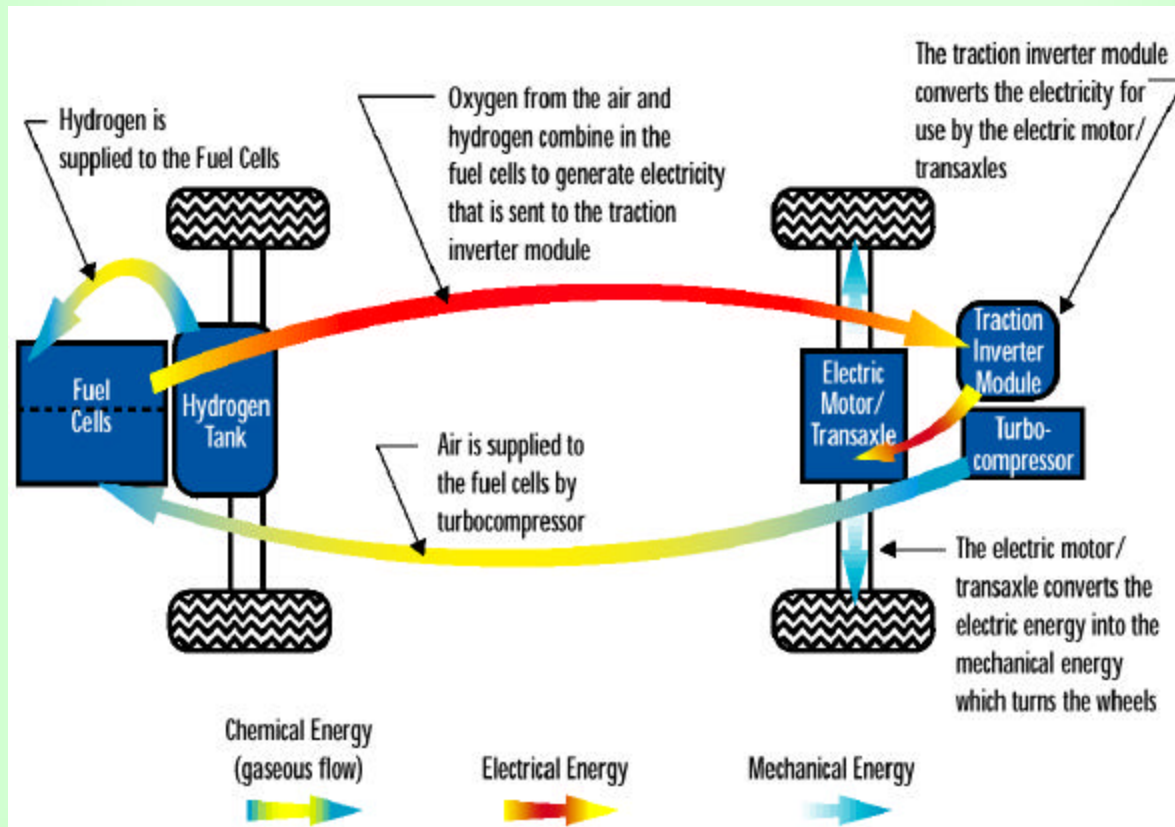
PEM Fuel Cell Operation



Typical PEM Fuel Cell Construction



Fuel Cell Powered Vehicle



Fuel Cell Demo Vehicles



1998
P2000
FCEV
Gaseous Hydrogen



2000
California Demo
Ford Focus
Gaseous Hydrogen



2001
Japan Demo
Mazda Premacy
Methanol

P2000 FCEV

Features

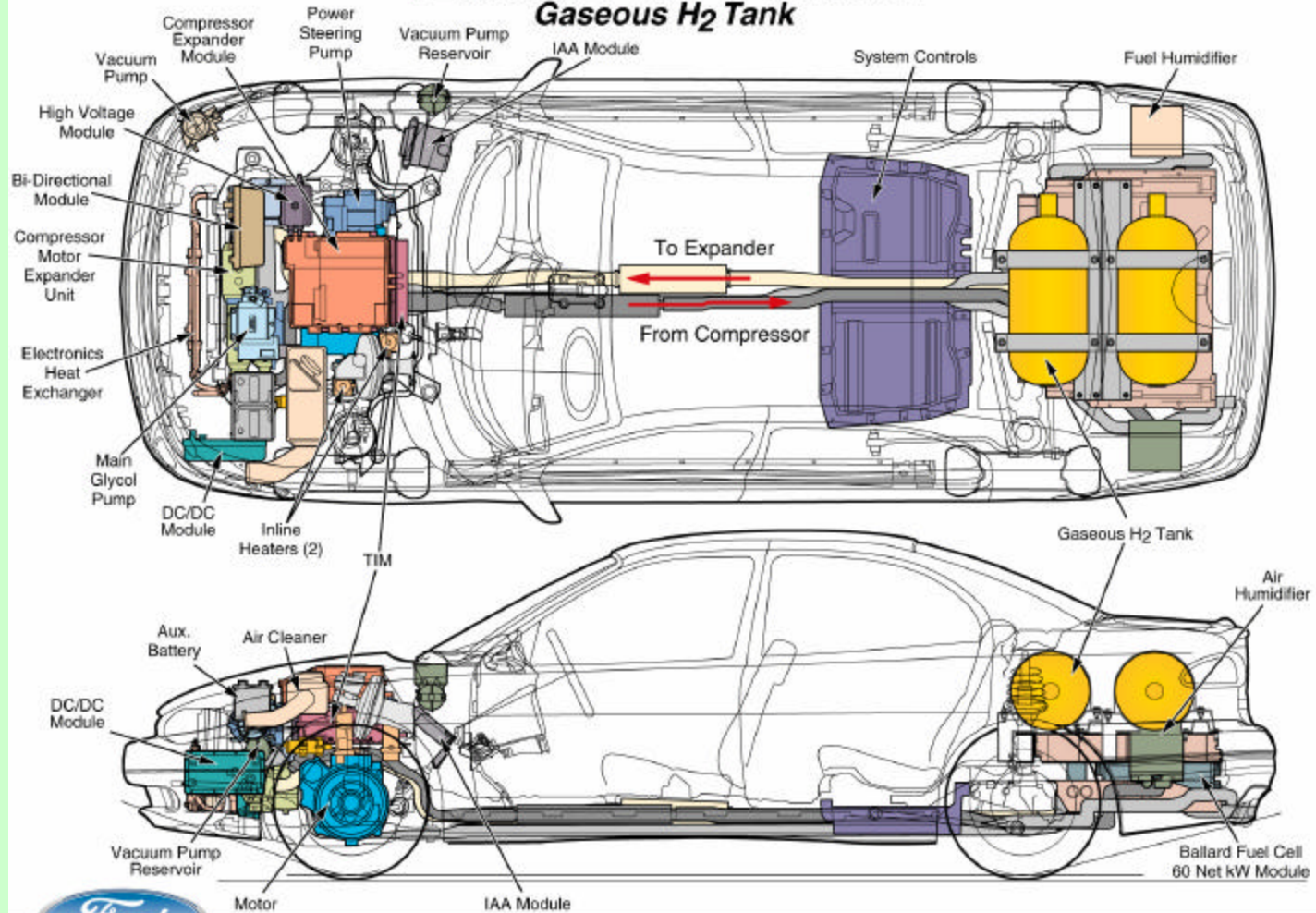
- Compressed hydrogen
- PEM fuel cell array
- Taurus-size interior
- Lightweight aluminum body and structure
- Driveability of a conventional vehicle



P2000 FCV Performance Data

Driving Range (EPA 75)	over 100 miles
Fuel Efficiency (EPA75 / Highway)	58 / 81 miles per gallon of equivalent gasoline
Top Speed	over 80 mph
Acceleration (0 - 30 / 0 - 60 mph)	4.2 / 12.3 sec.

P2000 FUEL CELL VEHICLE Gaseous H₂ Tank





VEHICLE ID	104 P00000000000000000000
MAKE	FULL CELL
DATE	10-22-98
ENGINEER	RON KLINGER
COORDINATOR	TOM MARTIN





8/14/1999

Ford Motor Company

FORD FOCUS FCV | Hydrogen Fuel Cell Vehicle

powered by
THINK[®]

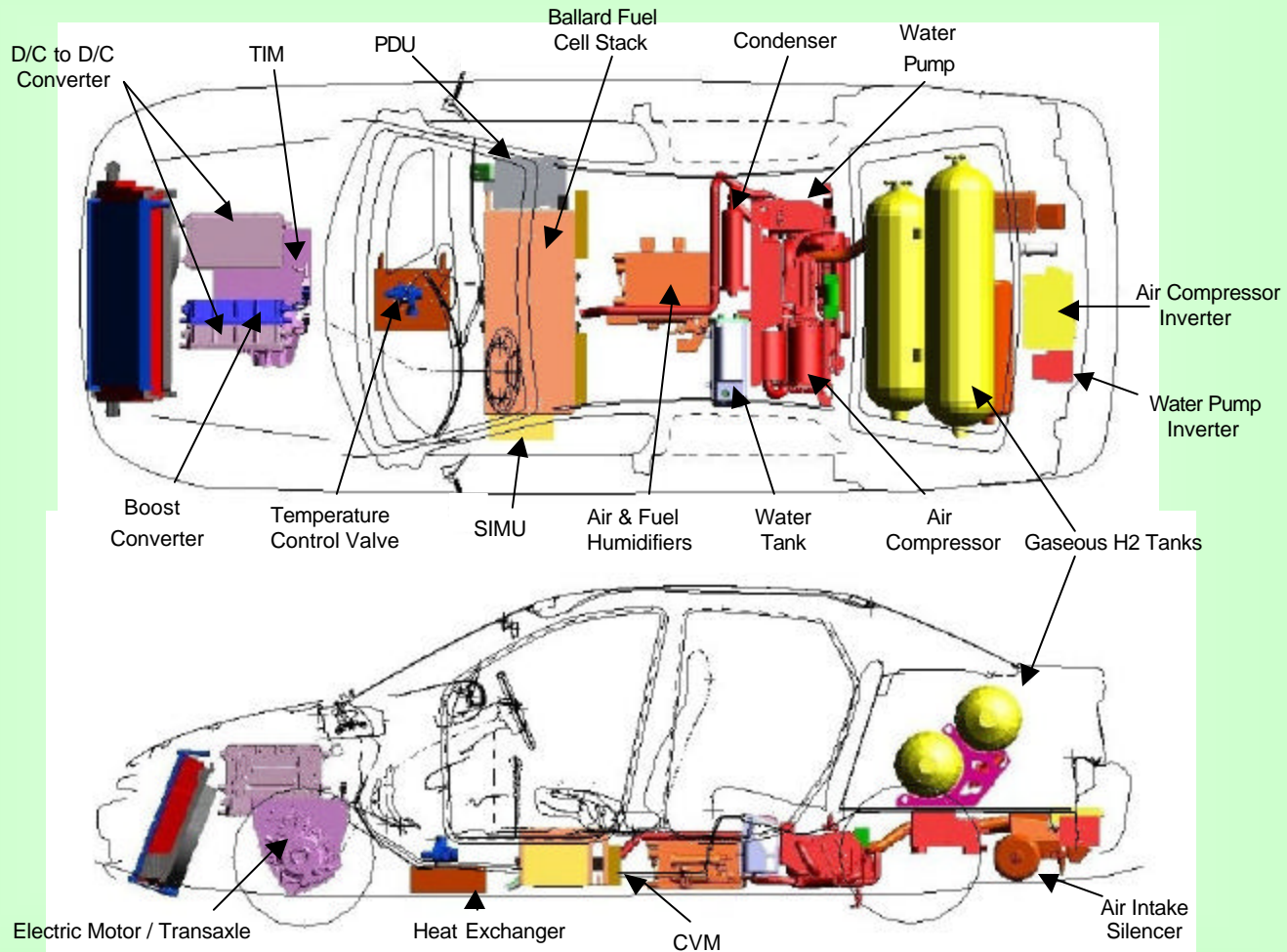


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Focus FCV Performance Data

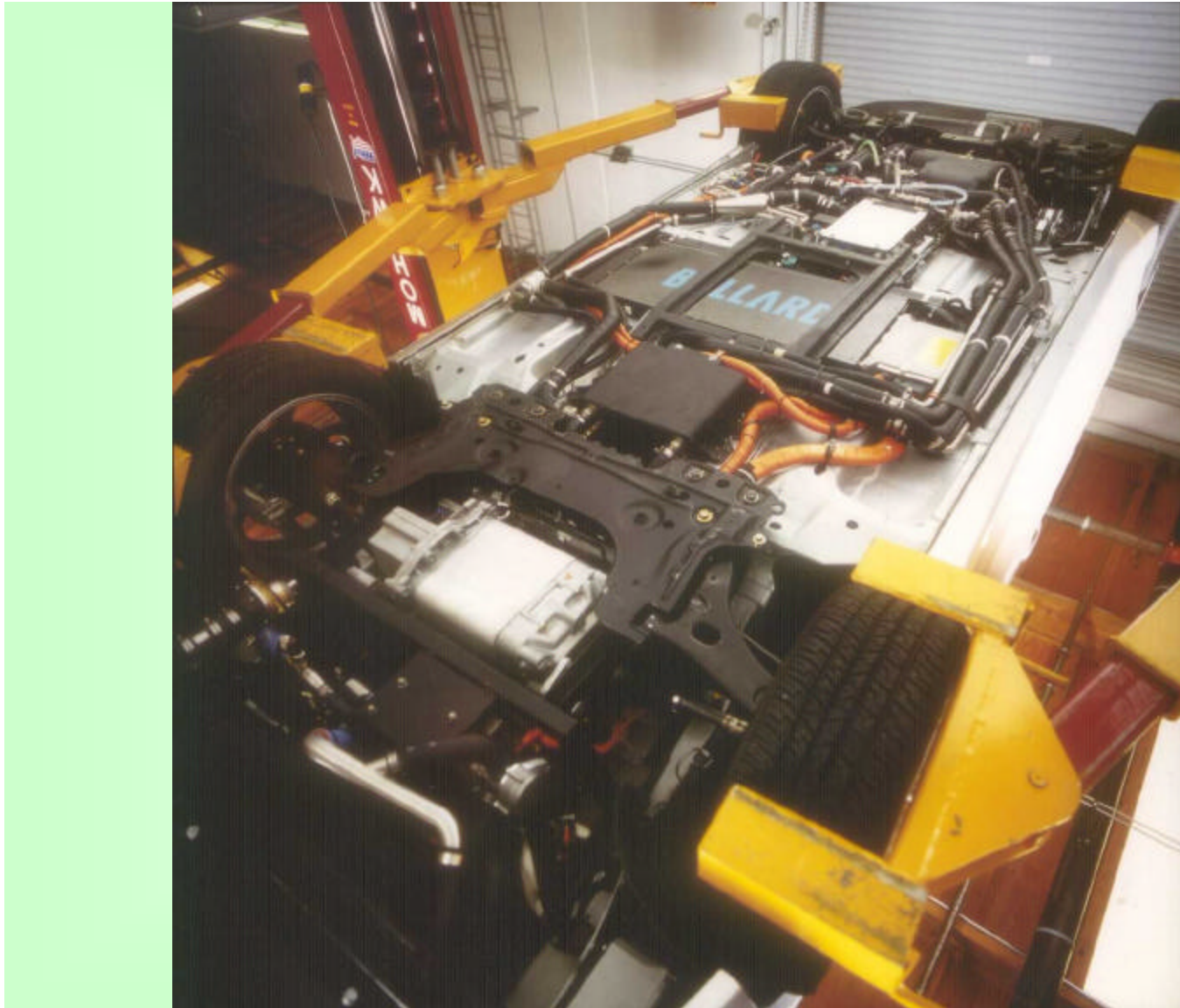
Driving Range (EPA 75)	over 100 miles
Fuel Efficiency (EPA75 / Highway)	58 / 81 miles per gallon of equivalent gasoline
Top Speed	over 80 mph
Acceleration (0 - 30 / 0 - 60 mph)	4.2 / 14.3 sec.

Ford's Focus FCV (Fuel Cell Vehicle)



Created by Mark S. Sulek
Focus FCV Schematic.ppt

Date issued 1/19/2001
Date Revised 1/19/2001











2002 Ford Focus, Hybrid Fuel Cell



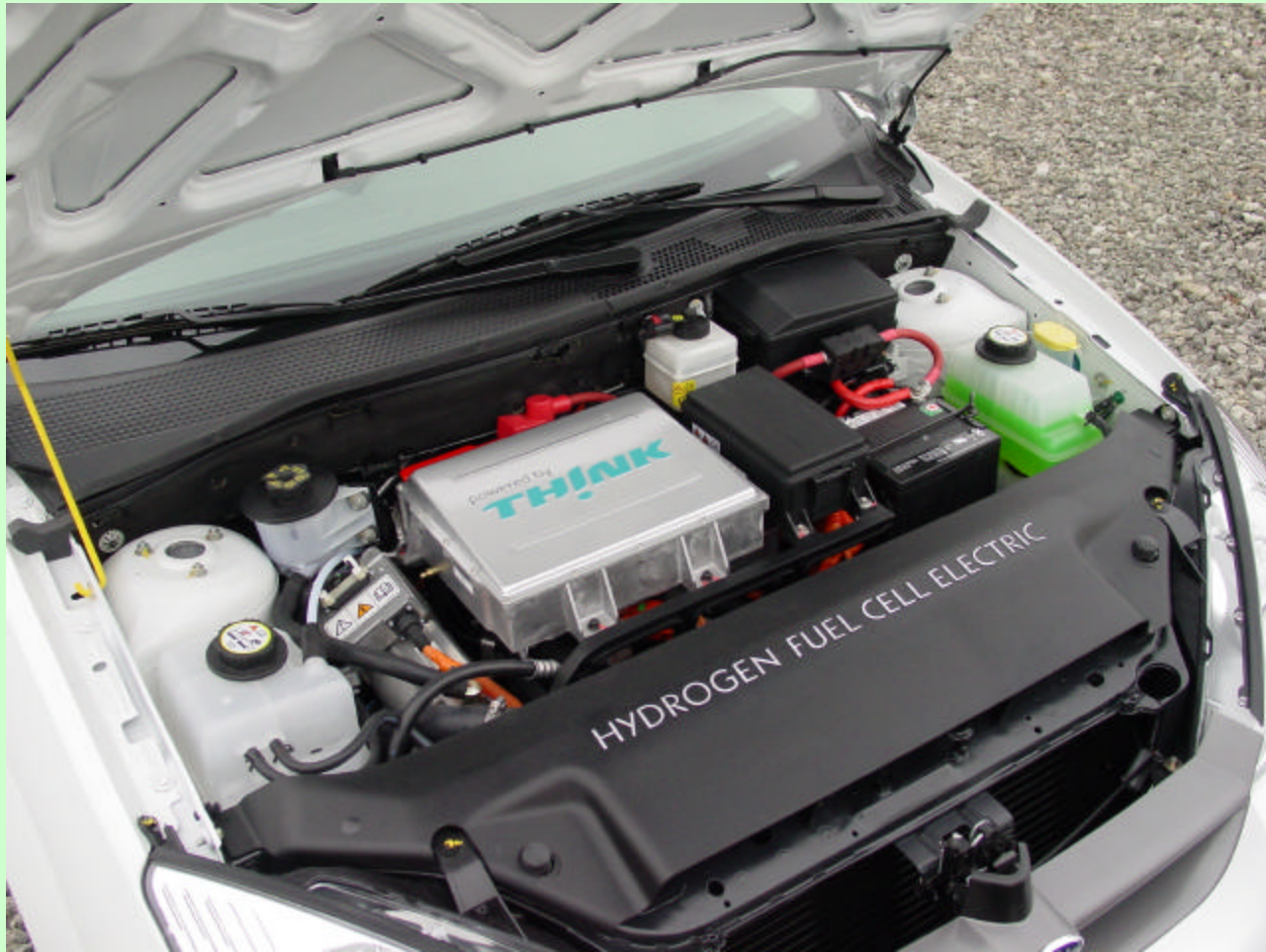
Focus Hybrid FCV

Performance Data

Driving Range (EPA 75)	160 to 200 miles
Fuel Efficiency (EPA75 / Highway)	58 / 81 miles per gallon of equivalent gasoline
Top Speed	Over 80 mph
Acceleration (0 - 30 / 0 - 60 mph)	3.0 to 4.2 / 10 to 14.0 sec.







Refueling





Challenges

Commercialization Challenges

- Affordable price
- Traffic compatible performance
- 300+ miles range
- Convenient refueling
- Practical payload
- Good ride, handling and low NVH
- Reliable and safe operation
- Rapid start-up

Commercialization Challenges

Pros

- High fuel efficiency
- Zero emissions
- High tech image
- Fuel flexibility
- Possible use of renewable energy

Cons

- Cost premium
- Hydrogen safety perception
- Limited refueling
- Unfamiliar technology
- Codes/Standards
- ICE progress

The Cost Challenge

The Consumer will not pay a premium for Fuel Cell technology

- Fuel Cell Vehicles must be cost competitive with advanced ICEs and hybrids

Fuel Cell Alliance

Ford/DaimlerChrysler/Ballard

- Develop commercially viable electric powertrain technology for fuel cell and other applications
- Supply world class electric powertrain systems to automotive customers worldwide
- Support high volume, non-automotive markets to expand volume and accelerate progress to commercial viability

California

FUEL CELL
PARTNERSHIP



DRIVING FOR THE FUTURE

Bringing together automakers, energy
providers, technology companies and
government agencies

Partnership Members

Technology Partners

- Ballard Power Systems
- International Fuel Cells
- Daimler Chrysler
- Ford Motor Company
- Honda
- Hyundai
- Nissan
- Volkswagen
- General Motors
- Toyota

Fuel Partners

- BP
- Shell Hydrogen
- Texaco
- ExxonMobil

Government Partners

- California Air Resources Board
- California Energy Commission
- South Coast Air Quality Management District
- U.S. Department of Energy
- U.S. Department of Transportation

Associate Partners

- Air Products and Chemicals, Inc.
- Praxair
- Methanex
- Sunline Transit Agency
- AC Transit Agency
- Hydrogen Burner Technology
- Proton Energy Systems
- Stuart Energy

• Pacific Gas and Electric

Summary and Conclusions

- **PEM fuel cells have enormous potential**
 - Zero emission vehicle
 - Fuel efficient
 - Competitive with ICE performance
- **Our Goal: Transform this potential into a consumer acceptable products.**

VIP Event Photos

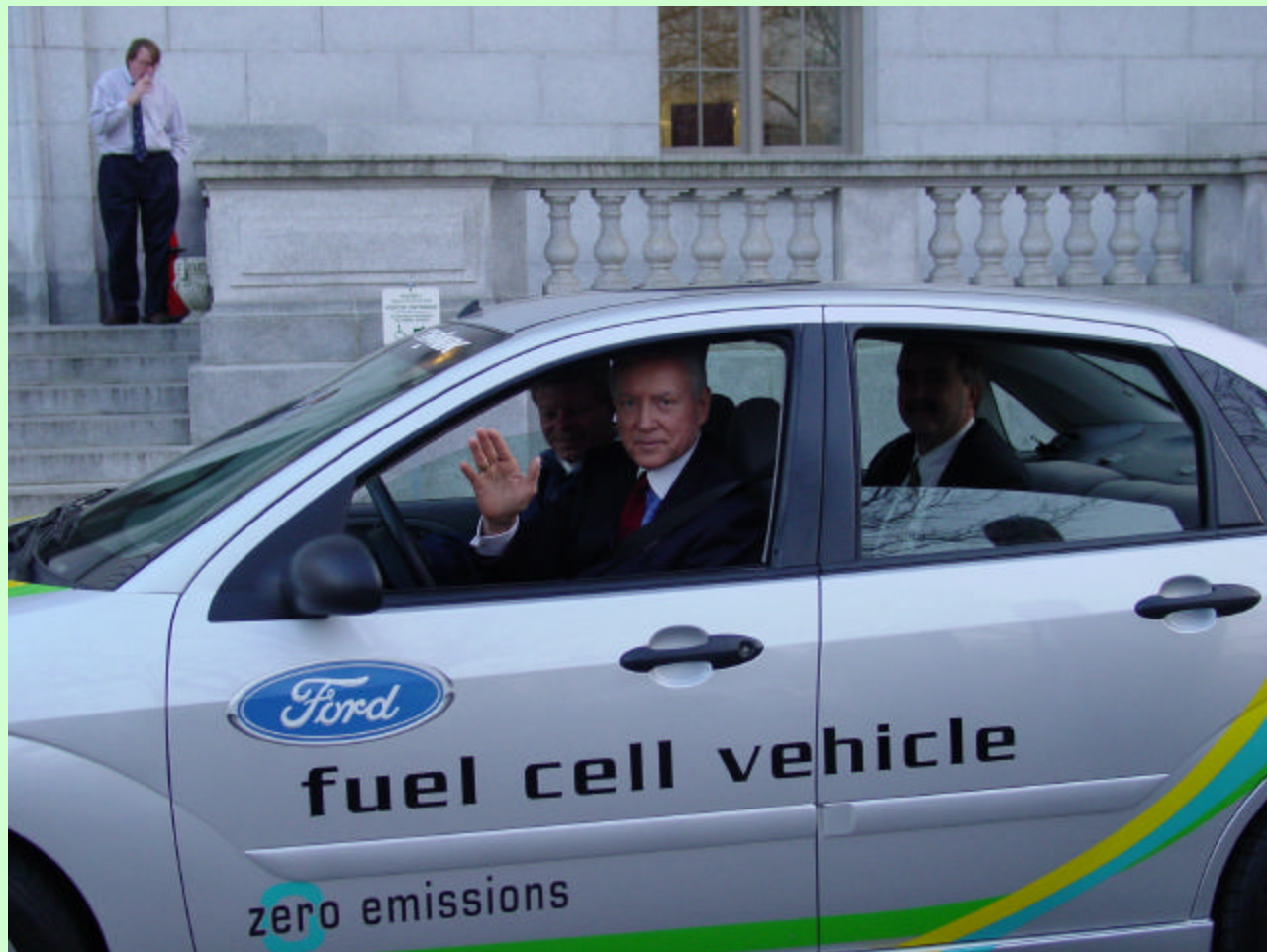
WHQ - Bill Ford, Jr. with Fuel Cell Team



Educating President Bush about Ford's Fuel Cell Efforts













P2000 with Canada's Prime Minister Chretien



To Learn More

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